

SCITECH
AN INNOVATIVE
ALTERNATIVE



HIGHLY TECHNICAL AND CUSTOMER-FOCUSED, SCITECH IS A LIFE SCIENCE DESIGN, CONSTRUCTION AND QUALIFICATION COMPANY PREPARING TO BROADEN ITS HORIZONS.

An Innovative Alternative

PROJECT MANAGED BY: EMILY BARKER

When Scitech was formed in 2002, the company's founders had a clear vision of its purpose: to be a nimble, customer-focused alternative to the corporate giants dominating the pharmaceutical sector and life sciences space. Over two decades later, and with the company thriving, the ethos still drives Scitech's work.

“When we launched Scitech, we did it with the desire to be hands-on,” explains Co-Founder and Managing Director, Dave Grant. “We had experienced the corporate side of this industry, where you can be very distant from the customer, and we wanted to move away from that. We were determined to take on interesting, meaningful projects, where we could make a real difference for our clients and actively add value.”

Today, Scitech continues to live out its mission, adding genuine value for its clients as a specialist designer, contractor and consultant across the life science and pharmaceutical industries, as well as other related sectors. Highly technical – as the company's name might suggest – Scitech is proud of its personalised approach to every project.

“We've really developed a niche in our ability to deliver personalised solutions in highly technical areas, such as radiopharmaceuticals and oncology,” Dave says. “The real differentiator, though, is the way we go about it.

“Clients have a lot of choice in our industry. Many of our competitors are much larger organisations, and the fact we are a small business of around 130 people, but still able to do all aspects of a project, is an advantage for us. It means we can work closely with our customers and afford each project a level of care and attention that it might not get elsewhere.”

UNIQUELY POSITIONED

A key part of Scitech's offering is the company's reputation as a 'one-stop shop' solution provider with all relevant capabilities housed under the company banner. This turnkey approach is a rare proposition for an organisation the size of Scitech, making it a compelling differentiator.

“We are uniquely positioned for the industry in that we can do everything in-house, but remain small enough to stay agile,” Dave states. “It's part of an entrepreneurial approach that we have at Scitech – we are always searching for new and better ways to solve customers' problems. At the same time, we draw on skills from the entire >>

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Dave Grant, Co-Founder & Managing Director, Scitech.

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organisation, which makes us a dynamic and team-oriented solution provider.

"We are lucky to have specialists within the business who can talk to customers on a peer-to-peer level," Dave continues. "They can put themselves in the shoes of our clients, gain a deep understanding of issues, and form a more complete solution as a result."

"WE ARE UNIQUELY POSITIONED FOR THE INDUSTRY IN THAT WE CAN DO EVERYTHING IN-HOUSE, BUT REMAIN SMALL ENOUGH TO STAY AGILE."



Alongside the company's Consultancy and Design & Build offerings, Scitech is a respected provider of Commissioning, Qualification and Validation (CQV) services. The company has built a large team of qualification and validation consultants and the CQV division currently makes up around 30% of Scitech's overall income.

"It's another element of our one-stop shop proposition," Dave declares. "The regulatory angle means we can perform our traditional design and construction work, but also help customers bring their products into licensed readiness for manufacture."

EMPOWERING INNOVATION

Scitech is committed to empowering innovation and is proud to have worked with innovators in many highly regulated sectors, from major, established players such as GSK and AstraZeneca through to smaller innovators developing personalised medicines and other novel technologies.

In recent years, the company has taken a more active role in promoting itself to potential clients, becoming a regular feature at conferences and community events, as well as supporting STEM education in local schools. Internally, Scitech's positive trajectory has been encouraged by a carefully assembled workforce of like-minded people.

"We have become adept at attracting the right people and developing them," Dave remarks. "We currently offer numerous training and mentoring schemes, including a graduate development programme." >>



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"We can create our own AI tools to help us deliver high quality solutions more efficiently," Dave reports. "In collaboration with our team, AI is speeding up our processes, increasing our delivery capacity for our customers, and making us more effective and consistent at the same time."

GLOBAL ASPIRATIONS

Though Scitech is unafraid to embrace technology, the organisation remains a 'hands-on' business built in the image of its founders. Even in his role as Managing Director, Dave is still deeply involved with the day-to-day running of the company. >>

In 2024, Scitech started significant investment into AI technology to help support the work of its specialist team. The company combined this adoption with an AI accelerator programme for all staff, and now boasts a full in-house AI development team.

"WE HAVE BECOME ADEPT AT ATTRACTING THE RIGHT PEOPLE & DEVELOPING THEM."



“I’m still working on projects myself,” Dave affirms. “It’s what makes me tick. I like to get out there and get hands-on. However,” he adds, “it’s by working together that we will get stronger.”

“We used to be quite insular as a business, but we’ve now started building some strong, mutually beneficial industry relationships. These collaborations are an indicator of the way Scitech is evolving in an increasingly competitive market. We realise that we need to embrace all possible measures to gain an

advantage for our customers – whether that’s through people, technologies, relationships, diversification or by adopting a more global perspective.”

Scitech’s bold future vision will involve global expansion to help the largely Euro-centric company to de-risk geographically. Operating from the strong foundation it has established over the past few years, Scitech is already broadening its horizons, and according to Dave, the company could be about to take a significant leap forward.

“With our increasing global footprint, and collaboration with some fantastic, like-minded businesses, we’re finding great opportunities to diversify and grow our offering. It’s helping us to change the mindset of the business; just because something is a long way away, or looks difficult, we shouldn’t disregard it.”

“Going forward, we now assess every project for its business value, and provided it’s the right thing to do – no matter if it’s in a distant country or an unfamiliar sector – we’ll find the best way to do it.”



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